

Dear Colleague

**PHARMACEUTICAL SERVICES
AMENDMENTS TO DRUG TARIFF IN RESPECT OF
REMUNERATION ARRANGEMENTS FROM 1 APRIL
2015**

Summary

1. This Circular advises of changes in the Drug Tariff with respect to remuneration arrangements taking effect from 1 April 2015 and 1 August 2015.

Background

2. NHS Circulars PCA (P) (2014) 7, 13, 19, 24 and 27 and (2015) 6 advised of details of the community pharmacy funding envelope for 2014-15 and consequential amendments to the Drug Tariff in respect of changes to remuneration and advance payment arrangements effective from April, July, October and December 2014 and January and March 2015 dispensings respectively .

3. Consultations continue in respect of the overall funding envelope to be available for community pharmacy for 2015-16 and the final outcome will be advised in due course. In the meantime this Circular advises of consequential changes to remuneration rates in the Drug Tariff effective for dispensing months from April 2015, informed by the annualised rate for Global Sum remuneration to 30 September 2015 of **£176.321m**, advised in NHS Circular PCA (P)(2013)21. It also provides advance notice of a change to take effect from August 2015 dispensings. The following summary highlights payments where there are changes in methods of calculating payments:

1 April 2015

Addresses

For action

Chief Executives, NHS Boards

For information

Chief Executive, NHS NSS

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With effect from 1 April 2015 dispensings

- the temporary **smoking cessation balancing payment** and **dispensing pool balancing payment** introduced for the dispensing quarter January–March 2015 only are discontinued.

-the Dispensing Pool payment. The monthly dispensing pool increases by **4%** to **£5.95m**. (annualised pool increases from **£68.8m** to **£71.4m**)

-the Pharmaceutical Needs payment. The monthly pool available for pharmaceutical needs payment increases to **£0.32m** (annualised pool increases from **£3.6m** to **£3.84m**)

-the Guaranteed Minimum Target income for full time Essential Small Pharmacies rises to **£3,750** monthly.

-PHS Smoking Cessation service payments are amended so that the 3rd quit attempt milestone payment only is changed and raised to **£35**. This to underpin the importance of supporting patients through to the 3rd milestone and providing their smoking status at that point in time.

-the arrangements for the **Operations and Development payment** for the April-September 2015 dispensing period are those already in place for the March 2015 dispensing month with all assessment dates moved forward progressively by 1 month

With effect from 1 August 2015 dispensings

-the rate of claim threshold in respect of **Quality and Efficiency payment** will rise to **90%** in the dispensing month of August 2015 but Health Boards will be permitted discretion to make a full or partial payment if in their view an undershoot by an individual contractor is for reasons beyond that contractor's control.

4. Amendments to the above effects are included in the new composite arrangements detailed in the Annexes and supercede all previous entries in the Drug Tariff with respect to centrally set remuneration.

Consultation

5. Community Pharmacy Scotland has been consulted on the Drug Tariff amendments and the contents of this Circular.

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Action

6. Health Boards are advised to send a copy of this Circular to all community pharmacy contractors and Community Health Partnerships in their areas.

Yours sincerely

A handwritten signature in black ink that reads "Bill Scott". The signature is written in a cursive style with a large initial 'B' and a long, sweeping tail.

Bill Scott
Chief Pharmaceutical Officer and
Deputy Director, Pharmacy & Medicines Division

DRUG TARIFF PROVISIONS WITH RESPECT TO COMMUNITY PHARMACY REMUNERATION WITH EFFECT FOR THE DISPENSING PERIOD STARTING FROM 1 APRIL 2015

Establishment Payment

All single flat rate payment of **£1,730** will be made to all contractors on the Pharmaceutical List on the first day of each dispensing month.

Establishment payment to part time ESPs

For part time ESPs, the Establishment payment will be made in the following proportions of the single flat rate payment detailed above:

Hours contractor is open	% of above single flat rate payment
>5 <=10	60
>10 <=15	75
>15 <=20	85
>20 <=25	90
>25 <=30	95
>30	100

Dispensing Pool payment – standard arrangements for contractors with established dispensing histories

From 1 April 2015 all contractors on the list on the 1st day of the dispensing month concerned will be eligible to receive a Dispensing Pool Payment. This will be calculated as a discrete payment for each contractor.

For dispensing months April 2015 onwards it will be calculated as a share of an aggregate monthly dispensing pool of **£5.95m (i.e. an annualised pool of £71.4m)**.

The share of each eligible contractor is to be calculated as that contractor's share of aggregate dispensings made by all eligible contractors over a prior reference period. For dispensing pool payments for the dispensing months April to June 2015 the prior reference period will be September to November 2014 inclusive. For subsequent dispensing quarters the prior reference period will also be reset forwards by one quarter. Thus for dispensing pool payments for the dispensing months July to September 2015 the prior reference period will be December 2014 to February 2015 inclusive.

To provide an appropriate recognition of activity associated with complex dispensings and to avoid the need for a separate payment in that regard the aggregate dispensings pool and each contractor's share thereof will comprise discrete dispensings plus instalments, with each instalment weighted on a par with a dispensing.

Dispensing Pool payment – special arrangements for contractors recently added to the Pharmaceutical List, and/or with incomplete dispensing history, or whose dispensing pool payment would otherwise fall below a minimum target

A minimum monthly payment of **£750** will apply for dispensing months April 2015 onwards in respect of eligible contractors who were not on the list, or who did not have a predecessor contractor on the list for the relevant prior reference period used when calculating dispensing pool payments, or whose calculated payment would otherwise be less than this amount. That minimum payment would then remain in place until the contractor has 3 consecutive months dispensing activity to be used for the determination of his/her dispensing pool payment.

However where a contractor recently added to the list considers that the **£750** payment does not fairly reflect his/her share of overall dispensing activity in the first 3 months of operation he/she may make a specific request to ISD within 9 months of the dispensing months concerned for a retrospective adjustment calculation to be carried out. This would establish whether an adjustment calculated by reference to the previous quarter's dispensing pool would be appropriate. Where the total amount due is less than the **£750** already paid no further action will be taken. Where the amount due exceeds **£750** an adjustment will be made as soon as practical for the dispensing months concerned –if necessary as a retrospective payment. This provision is back dated to apply for payments related to dispensing month April 2014 onwards.

Example

Date of opening: 1 March 2015

Dispensing Pool Allocation

March to May 2015 **£750** pm

June to September 2015 **£750** pm plus the difference between £750pm and the monthly allocation calculated as due using March – May figures to be paid retrospectively

October to December 2015

and January to March 2016 Calculated amount based on prescriptions dispensed between March to May 2015

Pharmaceutical Needs weighting payment

From April 2015 dispensings all contractors on the list at the start of the dispensing month concerned and in receipt of a Dispensing Pool payment will be eligible for the period April 2015 –March 2016 for a Pharmaceutical Needs weighting payment. This is intended to acknowledge additional pharmaceutical needs arising from age or deprivation characteristics of the post code of presenting patients. From April 2015 dispensings a monthly pool of **£0.32m (i.e. an annualised pool of £3.84m)** is being deployed from within the Global Sum for this purpose.

This pool is distributed between eligible contractors in accordance with the procedure laid down in Annex B.

Guaranteed minimum target income for ESPs

The aggregate of *Establishment Payment plus Dispensing Pool plus Pharmaceutical Needs Weighting Payment* made to an ESP each month will also be subject to a guarantee of a minimum target income of:

£3,750 for full time contractors

An equivalent guarantee for part time contractors is to be calculated as follows

Hours contractor is open	% of above guaranteed payment for full time contractors
>5 <=10	60
>10 <=15	75
>15 <=20	85
>20 <=25	90
>25 <=30	95
>30	100

The aggregate of *Establishment Payment plus Dispensing Pool plus Pharmaceutical Needs Weighting Payment* to be made to an ESP each month will be calculated as for all other contractors and if that aggregate is less than the level of the guaranteed minimum payment a top up- the Essential Small Pharmacy Allowance – equivalent to the shortfall will be paid for the months concerned.

To be eligible for this minimum guaranteed target income for ESPs a contractor must be included in the register of essential small pharmacies held by their host NHS Board, and if a successor to an existing ESP, have their continued inclusion in the ESP register ratified by the Health Board.

Care Home Dispensing Payment

Arrangements for Care Home Dispensing Payments to all qualifying contractors continue from April 2015 as follows:

An annual quantum of **£3.819m** for the year 2015-16, is to be distributed quarterly (quarterly quantum of **£0.955m**) between all contractors.

For the dispensing period April-June 2015 eligibility for a contractor is to be on the list at 1 April 2015 and to have been on the list for the full reference period (1 September-30 November 2014).

The amount to be paid to each contractor is calculated on the basis of an analysis by ISD of the identifiable CHI numbers on prescription items processed by each contractor in that reference period (1 September-30 November 2014) which relate to residents in care homes as a percentage of all prescription items.

A tolerance factor applies such that contractors whose historic dispensing for patients in care homes was less than **2.5%** of the total will be regarded as having no substantive care home activity.

For quarterly dispensing periods commencing July 2015 onwards eligibility will require a contractor to be on the list on the first day of the quarter concerned. Payments to eligible contractors will also continue to be updated quarterly on the basis of the same annual quantum of **£3.819m** (quarterly equivalent **£0.955m**). For example for the 3 dispensing months of the quarter concerned (i.e. commencing July 2015/October 2015/January 2016/ April 2016 etc.) commencing with July 2015 dispensing payments paid September, all contractors on the list on the first day of the quarter and on the list for the full relevant reference period (1 December 2014-28 February 2015/1 March 2015-31 May 2015/1 June 2015- 31 August 2015/1 September-30 November 2015 etc. respectively) on the basis of an analysis by ISD of the identifiable CHI numbers on prescription items processed by each contractor in the relevant reference period which relate to residents in care homes as a percentage of all prescription items.

This regular rebasing is to ensure that payments reflect recent care home dispensing activity and are as fair as possible. It may mean that a contractor previously not receiving a payment will in future receive a payment, or that a contractor may no longer receive a payment or that a contractor will receive a different level of payment.

Operations and Development Payment (O&D payment)

With effect from April 2015 dispensings arrangements in respect of the O&D payment are updated as follows:

Eligibility criterion

Eligibility to receive both the fixed and variable element of this payment in respect of April - June 2015 dispensings is that a contractor has to have been on the Pharmaceutical List on 1 April 2015 and to continue to be so at the 1st day of the dispensing month concerned.

Contractors who join the Pharmaceutical List on a date after 1 April 2015 will be eligible for the fixed element of the payment only.

Pool available for payments

For the dispensing months April- June 2015, the aggregate monthly amount available for the calculation of target O&D payments to contractors is **£0.536m**.

Determination of aggregate target payments for contractors

The 'aggregate target monthly O&D payment' for each eligible contractor for dispensing months April-June 2015 will be that in force for the contractor concerned at 31 March 2015.

Determination of the fixed and variable elements of the payment

The fixed element for all contractors will be the same and will be **£125**.

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The variable element for each contractor will be the recalculated 'aggregate target monthly O&D payment' for that contractor less **£125**.

For example;

An aggregate target monthly O&D phasing payment of **£500** for dispensing month April 2015 would be divided as,

- fixed element **£125**
- variable element **£375**

Where a contractor acquires an established pharmacy after 1 April 2015 the new contractor will inherit the target O&D payments of the original contractor.

For the dispensing months April-June 2015,

the variable element of the payment will be targeted to:

- Continue encouraging new medicines and high risk medicines interventions and prompt assessments following CMS registration with the target rate of intervention raised as detailed below
- implementation of Standard Operating Procedures (SOPs) for serial dispensing

and the fixed element towards support for contractors who have agreed to offer the

- Gluten Free Foods Additional Pharmaceutical Service on a 18 month trial basis from 1 April 2014, and,

The criteria, checks and calculations which will determine payments in respect of the dispensing months of April- June 2015 paid respectively June-August 2015 will be as follows

Criterion for payment of the fixed element

All contractors, who are on the list on the 1st day of the dispensing month concerned in the April-June 2015 dispensing quarter and who have accepted their Health Board's invitation to offer the Gluten Free Foods Additional Pharmaceutical Service, will automatically receive the fixed element of the payment.

Criteria for payment of the variable element

Checks B19-B21- In respect of dispensing months April-June 2015 respectively Boards will check contractors' performance with respect to a target for all patients registered at end January-March 2015 respectively, having been assessed.

Checks E19-E21- Boards will check that the total of high risk or new medicine interventions carried out by 30 April/31 May/30 June 2015 respectively is at least

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5% of patients registered for CMS at 31 January/28 February/31 March 2015 respectively

Checks F19-F21- Boards will check if the contractor has completed implementation of Standard Operating Procedures (SOPs) for serial dispensing by 30 April/31 May/30 June 2015 respectively.

Each check will be carried out once only and the level of the variable payment for each dispensing month will be made in accordance with the following Table and conditions.

Dispensing Month	Report issued by PSD to Board	Notification by Board to PSD	Payment Due	Check applied	Criterion scrutinised by NHS Board	Criterion Met?	
						Yes	No
Quarter April-June 2015							
April 2015	16 th May 2015	28 th May 2015	End of June 2015	Check B19	95% of patients registered up to 31 January 2015 have been assessed	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment for April 2015
				Check E19	Total of new medicine plus high risk medicine interventions carried out and completed by 30 April 2015 is at least 5% of patients registered for CMS at 31 January 2015 *	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment for April 2015
				Check F19	The contractor has completed implementation of Standard Operating Procedures (SOPs) for serial dispensing by 30 April 2015*	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment for April 2015

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May 2015	16 th June 2015	30 th June 2015	End of July 2015	Check B20	95% of patients registered up to 28 February 2015 have been assessed	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment for May 2015
				Check E20	Total of new medicine plus high risk medicine interventions carried out and completed by 31 May 2015 is at least 5% of patients registered for CMS at 28 February 2015*	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment for May 2015
				Check F20	The contractor has completed implementation of Standard Operating Procedures (SOPs) for serial dispensing by 31 May 2015*	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment for May 2015
June 2015	16 th July 2015	31 st July 2015	End of August 2015	Check B21	95% of patients registered up to 31 March 2015 have been assessed	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment for June 2015
				Check E21	Total of new medicine plus high risk medicine interventions carried out and completed by 30 June 2015 is at least 5% of patients registered for CMS at 31 March 2015 *	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment- for June 2015

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				Check F21	The contractor has completed implementation of Standard Operating Procedures (SOPs) for serial dispensing by 30 June 2015*	Variable element of target O&D payment made	Reduction of 25% applied to variable element of target O&D payment for June 2015
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* unless extenuating circumstances are agreed by Health Board

The individual capitation targets for each contractor in respect of checks B and E, calculated as above will be rounded down to the nearest whole number.

The effect of the reductions following application of Checks B, E & F is individual but potentially cumulative. Contractors who fail to meet all 3 checks in a particular month will therefore see the variable element of their target payment reduced by **75%** for that particular month. Contractors who fail to meet 2 out of 3 checks in a particular month will see the variable element of their target payment reduced by **50%** for that particular month and contractors failing one check will lose **25%**.

Patient Services elements of Public Health Service (PHS)(Smoking Cessation)

All contractors with whom the NHS Board has made an arrangement for the provision of the Public Health Service (PHS) will receive payments in respect of dispensing months April 2015 onwards as follows:

-The contractor will be remunerated for the submission of MDS information at each of the 3 quit –attempt milestones detailed below at the rates detailed. These are intended to help improve the level of service provided to patients seeking to quit smoking and the monitoring thereof through the HEAT target process.

Quit attempt event	MDS submission	Remuneration basis
Event A Submission of the MDS information with confirmed quit date (normally first return appointment)	To be electronically submitted once the quit-date is confirmed with client. This will form the basis of the timelines for the four-week and twelve-week post-quit date follow-ups.	A count will be made on the central smoking cessation database of patients for MDS submissions for new quit attempts that meet the validation requirements that have not been remunerated
Event B Four week post-quit date	To be electronically submitted immediately after the four-week post- quit date and not later than six weeks from the confirmed quit-date.	A count will be made on the central smoking cessation database of patients for MDS submissions for the four-week stage that meet the validation requirements that have not been remunerated
Event C Twelve week post-quit date	To be electronically submitted immediately after the twelve-week post-quit date and not later than sixteen weeks from the confirmed quit-date.	A count will be made on the central smoking cessation database of patients for MDS submissions for the twelve-week stage that meet the validation requirements that have not been remunerated

The counts of patients will be made at the end of a calendar month.

The supplementary advice at paragraph 5 of NHS Circular PCA (P)(2014) 13 regarding electronic MDS completion remains in place.

Capitation payment in respect of patients at Event A **£30**
 Capitation payment in respect of patients at Event B **£15**
 Capitation payment in respect of patients at Event C **£35**

Quality and Efficiency Payment

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The arrangements in place at 31 March 2015 will roll forward as follows for the dispensing months **April-July 2015** but updated conditionality will come into force in respect of payments for dispensings **August 2015 onwards** as detailed below.

All contractors on the Pharmaceutical List for the dispensing months **April-July 2015** onwards will continue to be eligible to receive a contractor specific Quality and Efficiency Payment proportional to their achievement of the target of making **90%** of all claims electronically with a maximum payment for making **90%** or more claims electronically, provided a minimum electronic claim rate of **85%** has been achieved.

The monthly target Quality and Efficiency Payment for each eligible individual contractor will remain at the level in force for March 2015 dispensings for those on the Pharmaceutical List at 31 March 2015 and will be **£150** for all contractors added to the list 1 April 2015 onwards.

The conditionality with effect from **August 2015** dispensings paid **October 2015**, (for which the electronic claims rate achieved in **July 2015** will be the metric used), will then change, although each contractor's monthly target Quality and Efficiency Payment will continue to be as stated in the previous paragraph. .

Thus from **August 2015** dispensings to receive any payment for a particular month a contractor will have to achieve a rate of claims of at least **90%**. At or above this claims threshold the contractor will receive a payment at the rate of each contractor's own target Q& E payment.

Below this threshold of achievement the contractor will not be eligible for any payment, except in the following circumstances.

A contractor who would not otherwise receive a payment for a particular month may request the Health Board to consider that the reasons for non achievement of the **90%** threshold are exceptional and outwith the contractor's own control, and accordingly to authorise a special payment. In such individual circumstances where an application has been made, and where the Health Board concerned considers that a contractor's non compliance is due to circumstances beyond the contractor's own control, a full or partial payment may be authorised by the Health Board at its discretion on the basis of the information available to it.

Electronic Claim Rate Used for calculation	Prescriptions Dispensed	Paid Activity For	Target rate for electronic claims	Achieved rate of electronic claims in that month	Payment due
April 2015 and subsequent months up to and including	May 2015 and subsequent months up to and including	June 2015 and subsequent months up to and including	90%	<85%	NIL

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July 2015	August 2015	September 2015			
Ditto	Ditto	Ditto	90%	>/=85% & <90%	Pro rata contractor's target Q&E payment which applies at 90% achievement
Ditto	Ditto	Ditto	90%	>90%	Capped at contractor's target Q&E payment
August 2015 and subsequent months	September 2015 and subsequent months	October 2015 and subsequent months	90%	<90%	NIL- except where the Health Board authorises an exceptional payment
Ditto	Ditto	Ditto	90%	>/=90%	Capped at contractor's target Q&E payment

Performance of all contractors against the target electronic claims rate of **90%** will continue to be monitored.

Stock order on cost

The on cost allowance for items (except for flu and pneumococcal vaccines) ordered by General Medical Practitioners on Form GP10A is **17.5%** of the net ingredient cost of the items concerned, calculated in accordance with paragraph 16 of Pt 1 of the Drug Tariff.

Flu vaccine dispensing fees

Flu vaccine dispensing fees for the 2015-16 flu season are detailed in NHS Circular PCA(P)(2014)28.

Minor Ailment Service (MAS) - Availability for service payment

Contractors with whom the NHS Board has made an arrangement for the provision of MAS for the dispensing month concerned will receive the following tiered payments related to the number of registered patients for the dispensing month concerned:

Band	Number of Registrations	Annual Payment	Monthly Payment
1	1-250	£7,300.92	£608.41
2	251-500	£9,253.92	£771.16
3	501-750	£11,208	£934.00
4	751-1000	£13,218	£1,101.50
5	1001-1250	£15,228	£1,269.00
6	>1250	£15,228 +£8.04 per patient above the threshold	£1,269.00 + £0.67 per patient above the threshold

MAS availability for service payments to part time ESPs

For part time ESPs, MAS availability for service payments will be made in the following proportions of the payment scale detailed above:

Hours contractor is open	% of above payment scale rate to be paid
>5 <=10	60
>10 <=15	75
>15 <=20	85
>20 <=25	90
>25 <=30	95
>30	100

Applicable dates for eligibility for payment of MAS

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The appropriate level of MAS allowance payable to a listed contractor for a particular month will be paid to the contractor listed on the last day of that month and, will be based on the number of patients registered on the last date of that month.

When a contractor is taken over by another, the successor contractor will receive any MAS payments due for the month during which the take over takes place.

Patient Service element of Public Health Service (PHS)(Sexual Health)

All contractors with whom their NHS Board has made arrangement for the provision of the Patient Service element of Public Health Service (PHS)(Sexual Health) will receive a capitation payment of **£25** per patient reported by the contractor as receiving PHS EHC treatment.

CMS Capitation Payment

The base pool from which CMS capitation payments will be calculated for dispensing months **April-June 2015** will continue at the same level in force for the March 2014 dispensing month i.e. **£3m**.

Eligible contractors, being those contractors who on the first day of the dispensing month concerned are contracted with their NHS Board to provide CMS, will receive a share from this pool in proportion to the number of patients registered by the contractor concerned for CMS and assigned with a priority for a care plan in the patient's pharmacy care record on the last day of the month concerned, to the total number registered by all contractors for CMS and assigned with a priority for a care plan in the patient's pharmacy care record on the last day of the month concerned.

The monthly base pool of **£3m** will be augmented each month by any amount not distributed from within the prior month's monthly base pool plus augmentation.

Payments to any eligible contractor who was on the pharmaceutical list at 31 March 2012 and to any contractor who takes over a contractor who was on the pharmaceutical list at 31 March 2012 are subject to a maximum and minimum monthly payment which for each contractor in respect of dispensing months April 2015 onwards will be the maximum and minimum monthly payments which were already in place at 31 March 2015. Contractors who first joined the list 1 April 2012 onwards and who have not taken over an existing contractor, will not be subject to any maximum monthly payment but will be subject to a minimum monthly payment of **£600**.

Hosiery and trusses measured and fitted fee

For dispensings April 2015 onwards, a measured and fitted fee of **£ 25** is payable in respect of hosiery and trusses and all lymphedema garments which have been 'measured and fitted' if the prescription concerned is submitted for reimbursement duly endorsed 'measured and fitted'.

Other payments

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All other payments to community pharmacy contractors which are not set centrally under Pharmaceutical Services arrangements, eg. locally set fees for methadone dispensing etc. and centrally set fees for the non Pharmaceutical Services stoma appliance dispensing service will continue unchanged and/or changes will be notified separately.

Arrangements for contractors added to the list 1 April 2015 onwards

Where a contractor is added to the list 1 April 2015 onwards, they will be invited by NHS NSS to confirm whether they are a totally new contractor or whether they are taking over a contractor already on the Pharmaceutical List and in the same location.

Totally new contractors will be eligible for individual payments in accordance with the specific eligibility arrangements as detailed in Annexes A and B to this Circular.

Those new contractors who are taking over an existing contractor will for the purpose of calculating payments to be made, be assumed to inherit the characteristics, dispensing history, and stabilisation arrangements etc. of the predecessor contractor.

Calculation of advance payments

The method of calculation of advance payments to community pharmacy contractors in respect of centrally set remuneration and reimbursement for dispensing months April 2015 onwards is as follows.

The advance payment for dispensing months February-November inclusive is calculated as **90%** of the 12 month mean monthly payment made to each contractor or its predecessor over the immediately preceding 12 month period for which calculated actual gross payments for the remuneration payments and reimbursements are available at the time the advance payment is calculated.

For the dispensing month of December the advance payment rate is **100%**.

For the dispensing month of January the advance payment rate is **95%**.

Where a contractor or its predecessor has a history of less than 12 months actual payments at the time the advance payment is calculated, it will be calculated as **90%** (or **100%** for dispensing month of December or **95%** for dispensing month of January) of the mean of the number of actual months for which data is available.

For brand new contractors the advance payment will be calculated as follows:

- Month 1 Advance = (no. of days open/31) x **£18,000**
- For contractors who opened on 1st of a month, their Month 2 and subsequent advance will be calculated as the % applied to advance payments for all contractors as above for that month of the mean of the number of actual months for which data is available

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- For contractors who opened after the 1st of a month, their Month 2 Advance will equal: (no. of days open/31) x **£18,000**; then month 3 and subsequent advances until a 12 months history is available will be calculated as the % applied to advance payments for all contractors as above for that month of the mean of the number of actual months for which data is available

Contractors in exceptional circumstances

Where a contractor has been subject to specific exceptional circumstances resulting in an interruption or delay in commencement of business operation, i.e. due to fire, flood or other exceptional circumstances which in the Board's opinion was entirely outwith the contractor's control and as a result of which the premises are rendered unfit for trade, the Board may at its discretion grant an application from the contractor for a payment or proportion of a payment stated in the Drug Tariff and which would otherwise have been paid, provided the Board is satisfied that it would be reasonable to do so. Nothing in this paragraph removes the need for contractors to conduct their business with normal commercial diligence and to be appropriately insured.

ANNEX B

CALCULATION OF PHARMACEUTICAL NEEDS WEIGHTING PAYMENT

Objective

The objective of the Pharmaceutical Needs Weighting Payment for the dispensing period April 2015-March 2016 is to generate a payment to provide targeted support to those contractors whose cohort of dispensing patients are skewed towards those patients with greatest potential pharmaceutical need; which is measured in terms of those whose post codes are linked with higher levels of deprivation and/or patients who are aged 60 years and over.

Method

For the dispensing period 1 December 2013 to 30 November 2014 ISD have analysed available patient level data of all prescriptions dispensed, to identify post code and age of each patient for whom prescriptions were dispensed by each contractor.

For each contractor the following has been identified:

- the proportion of dispensing patients aged 60 or over,.

- the percentage of dispensing patients with postcodes in the two most deprived quintiles according to the Scottish Index of Multiple Deprivation (SIMD).

Two indices are then calculated in accordance with the following table and those two discrete indices are then averaged to produce a **combined index**, which is the weighting to be applied

Age	Age index	SIMD	SIMD index
75% or more of patients under 60 years	1.0	40% or less of patients with postcode in the two most deprived quintiles	1.0
Between 65% and 75% of patients under 60 years	1.2	Between 40 and 60% of patients with postcode in the most deprived quintiles	1.2
Between 65% and 75% of patients under 60 years, with more 75+ than 60-74	1.3	Between 40 and 60% of patients with postcode in the most deprived quintiles, and more in the most deprived quintile	1.3
Between 55 and 65% of patients under 60 years	1.4	Between 60 and 80% of patients with postcode in the most deprived quintiles	1.4
Between 55 and 65% of patients under 60 years, with more 75+ than 60-74	1.5	Between 60 and 80% of patients with postcode in the most deprived quintiles and more in the most deprived quintile	1.5
Between 45 and 55% of patients under 60 years	1.6	Between 80 and 90% of patients with postcode in the most deprived quintiles	1.6
Between 45 and 55% of patients under 60 years, with more 75+ than 60-74	1.7	Between 80 and 90% of patients with postcode in the most deprived quintiles and more in the most deprived quintile	1.7
Between 35 and 45% of patients under 60 years	1.8	More than 90% of patients with postcode in the most deprived quintiles	1.8
Less than 35% of patients under 60 years	2.0	More than 90% of patients with postcode in the most deprived quintiles and more in the most deprived quintile	2.0

This resulting **combined index** is then applied to a monthly pool of **£0.32m (£3.84m annual equivalent)**, derived from the total transitional payments available for

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redistribution to determine the Pharmaceutical Needs Weighting Payment for each contractor.

Any contractor added to the list between 1 April 2015 and 1 March 2016 inclusive and/or without any dispensing history in the reference period will receive a **proxy monthly pharmaceutical needs weighting payment** calculated as above but using a combined index of 1.0.